#### **ALASKA DISTRICT OFFICE**

420 L Street, Suite 300 ANCHORAGE ALASKA 99501 (907)271-4022 or (800)755-7034



# <u>ACTIVE SBA PARTICIPATING LENDERS IN ALASKA</u>

#### **BANKS**

#### Alaska Pacific Bank

(SBAExpress & PLP)
Tom Sullivan, VP/Senior Commercial Loan Officer
2094 Jordan Avenue
Juneau, AK 99801
Ph: (907) 790-5170 or (800)478-3050
http://www.alaskapacificbank.com

# The Bancorp Bank (Franchises only)

(PLP, SBAExpress)
Diane Gallion, SVP
30 N LaSalle 2320
Chicago II 60606
Ph: (312) 416-6801
http://www.thebancorp.com

#### **Bank of the West**

(EWCP, PLP, SBAExpress)
Brian Clegg, VP Business Development Officer
142 E 200 South
Salt Lake City, UT 84111
(801) 519-7823
<a href="http://www.bankofwest.com">http://www.bankofwest.com</a>

#### **Celtic Bank**

(PLP, EWCP)
Frederick Crispen, Executive Vice President
14101 Panama City Beach Pkwy., Ste. 300
Panama City Beach, FL 32413
Ph: (850) 230-0454 or (866) 644-0042
Mobile: (850) 527-5310
http://www.celticbank.com/expres

#### **Denali State Bank**

Aaron Pletnikoff, Chief Lending Officer, SVP 119 N Cushman Street Fairbanks AK 99701 Ph: (907) 458-4228/(907)378-6777 http://www.denalistatebank.com

#### First National Bank Alaska

(SBAExpress, EWCP)
Jason Criqui, Vice President
101 W 36th Avenue, Ste 333
Anchorage AK 99510-0720
Ph: (907) 777-3067 or (800) 856-4362
http://www.fnbalaska.com

#### First Bank

John Clifton, Vice President Po Box 7920 Ketchikan AK 99901 Ph: (907) 228-4289 or (800) 478-6101 http://www.firstbankak.com

#### **Mountain West Bank**

(PLP, SBAExpress, Export Express) Bob Beck, SBA Manager 125 Ironwood Dr. Coeur D'alene, ID 83814 Ph: (208) 765-0284 http://www.mountainwestbank.com

# **SBA Lender Status:**

PLP: Preferred Lender Program.

Non-Bank Lender: Financial Institution that does not hold depository accounts.

SBA Express: Streamlined review process, lenders approved under this program to provide SBA guaranteed loans of \$350,000 or less.

Patriot Express: Lenders approved to provide SBA Patriot Express loans, which are SBA guaranteed loans of \$500,000 or less,

focusing primarily on veterans and members of the military community.

**EWCP**: Lenders approved to provide SBA Export Working Capital loans, which are SBA guaranteed loans of \$5.0 million or less, focusing primarily on businesses that are able to generate export sales and need additional working capital to support these sales.

**CDC:** Certified Development Corporation

Revised on 2/19/2014 12:06 PM

#### KeyBank Of Alaska

(PLP, SBAExpress) Amanda Clayton, Assistant VP/Business Banking Relationship Manager 101 W Benson Blvd, Suite 401 P.O. Box 100420 (Mailing Address) Anchorage AK 99510-0420

Ph: (907) 564-0287 http://www.key.com

#### Hanmi Bank

(EWCP, PLP, SBAExpress) Mike Kim, Senior Vice President & Manager 928 South Western, Ste. 260 Los Angeles, CA 90006 Ph: (213) 427-5607 http://www.hanmi.com

# Live Oak Banking Co.

(PLP, SBAExpress) Whitney Bouknight, Loan Officer 1741 Tiburon Dr. Wilmington, NC 28403 Ph: (910) 790-5867 http://www.liveoakbank.com

# Mt. Mckinley Mutual Savings Bank

(SBAExpress) Bart Lebon, Executive Vice President 530 Fourth Avenue Fairbanks AK 99707 Ph: (907) 452-1751 http://www.mtmckinleybank.com

#### National Cooperative Bank (Non-Bank Lender)

(PLP, SBAExpress) Earl Carson, Commercial Lending Manager 801 B St., Ste. 300 Anchorage, AK 99501 Ph: (907) 561-5744 http://www.ncb.coop

# **Pacific City Bank**

(PLP, SBAExpress) Peter Han, Deputy Manager 3701 Wilshire Blvd, Ste. 401 Los Angeles, CA 90010 Ph: (213) 210-2027

http://www.pacificcitybank.com

# Twin City Bank

(PLP, SBAExpress) Patty Flores, AVP Loan Operations Manager 729 Vandercook Way Longview, WA 98632 Ph: (360) 414-4101 http://www.twincitybank.com

#### Unibank

(PLP, SBAExpress) Phillip Yun, SBA Manager 16929 Hwy. 99, Ste. 10 Lynnwood, WA 98037 Ph: (425) 275-9715 http://www.unibankusa.com

# US Bank, N.A.

Heidi Detzel Loan Officer 9918 Hibert St. San Diego, CA 92131 Ph: (858) 536-3445 http://www.usbank.com/small-business

#### Wells Fargo Bank, N.A.

(PLP, SBAExpress) Jim Harty, VP SBA Lending 301 W Northern Lights Blvd. Anchorage, AK 99503 Ph: (907) 787-9016 Kelly Mears, Vice President 2975 NW Lucus Ct. Bend, OR 97701

Ph: (541) 388-8453/(541) 408-7851

http://www.wellsfargo.com

#### SBA Lender Status:

PLP: Preferred Lender Program.

**Non-Bank Lender:** Financial Institution that does not hold depository accounts.

SBA Express: Streamlined review process, lenders approved under this program to provide SBA guaranteed loans of \$350,000 or less.

Patriot Express: Lenders approved to provide SBA Patriot Express loans, which are SBA guaranteed loans of \$500,000 or less,

focusing primarily on veterans and members of the military community.

EWCP: Lenders approved to provide SBA Export Working Capital loans, which are SBA guaranteed loans of \$5.0 million or less, focusing primarily on businesses that are able to generate export sales and need additional working capital to support these sales.

**CDC:** Certified Development Corporation

Revised on 11/15/2013 2/19/2014 12:06 PM

www.sba.gov

**U.S. Small Business Administration** 

Northrim Bank (EWCP)

Anchorage: Benjamin Schulman, Loan Officer

Phone: (907)261-3317 3111 C Street, Suite 410 Anchorage, AK 99503

Fairbanks: Jim Culley or Bill Staley, Loan Officers

Phone: (907)455-1105

Wasilla: Daryl Lowe, Loan Officer

Ph: (907) 376-0396 http://www.northrim.biz

# **CERTIFIED DEVELOPMENT COMPANIES**

(CDCs/504 LOANS)

# **Evergreen Business Capital**

Barbara Gill, Senior Loan Officer P.O. Box 3673 Palmer, AK 99645-3673 Ph: (907) 746-5047/ Mobile (907) 715-8628 (800) 878-6613 Main Office http://www.evergreen504.com

#### Ameritrust

Brett Vehrs, Business Development Officer 11050 5th Ave. NE suite 205 Seattle, WA 98125 Ph: (206) 919-8220 http://www.ameritrustcdc.com

# **NON-BANK LENDERS**

(Financial Institutions that do not hold depository accounts)

# Alaska Growth Capital Bidco, Inc.

(PLP, SBAExpress) Chris McGee, CEO Ph: (907) 339-6784 Jesse Janssen, VP Lending Ph: (907) 339-6776

Benjamin Sumulong, Loan Officer Ph: (907) 339-6785/(888) 315-4904

3900 C Street, Suite 302 Anchorage AK 99503-5965 http://www.alaskagrowth.com

# **Superior Financial Group**

(PLP, SBAExpress) Sue Malone 536 San Ramon Valley Blvd., Ste. 137 Danville, CA 94526 Ph: (925) 899-8449/(925) 381-8409

www.superiorfg.com

www.strategiesforsmallbusiness.com

# SBA Lender Status:

PLP: Preferred Lender Program.

Non-Bank Lender: Financial Institution that does not hold depository accounts.

SBA Express: Streamlined review process, lenders approved under this program to provide SBA guaranteed loans of \$350,000 or less.

Patriot Express: Lenders approved to provide SBA Patriot Express loans, which are SBA guaranteed loans of \$500,000 or less,

focusing primarily on veterans and members of the military community.

**EWCP**: Lenders approved to provide SBA Export Working Capital loans, which are SBA guaranteed loans of \$5.0 million or less, focusing primarily on businesses that are able to generate export sales and need additional working capital to support these sales.

**CDC:** Certified Development Corporation

Revised on 11/15/2013 2/19/2014 12:06 PM

www.sba.gov

**U.S. Small Business Administration** 

# Hana Small Business Lending

(PLP)

James Kim, Senior VP/Manager 1000 Wilshire Blvd., 20<sup>th</sup> Fl. Los Angeles, CA 90017

Ph: (213) 977-5501

http://www.hanafinancial.com

# Community Reinvestment Fund, USA

Jennifer Ericson Regional Director of Business Development 801 Nicollet Mall, Suite 1700W Minneapolis, MN 55402 Ph: (612) 305-2058

Cell: (612) 412-0078 http://crffusa.com

# **CREDIT UNIONS**

#### Alaska USA Federal Credit Union

(SBAExpress)

Matt Williams, Member Business Develop. Manager

Ph: (907) 646-6478

Sheli Dodson, Senior Member Business Develop.

Officer

Ph: (907) 786-2817

500 W 36th Ave., Suite 400 Anchorage, AK 99503 http://www.alaskausa.org

#### Matanuska Valley Federal Credit Union

(SBAExpress)

Read Dunn, Commerical Loan Manager

501 N Main St.

Wasilla, AK 99654 Ph: (907) 761-4630

http://www.mvfcu.coop

#### **Denali Alaskan Federal Credit Union**

(SBAExpress)

Don Clary, Loan Officer 440 East 36th Avenue, Suite 220

Anchorage, AK 99503-4136

Ph: (907) 257-7240 http://www.denalifcu.org

#### **Tongass Federal Credit Union**

(SBAExpress)

Nancy Christian, Business Loan & Servicing Manager

2000 Tongass Ave.

Ketchikan, Alaska 99901

Ph: (907) 247-9063

http://www.tongassfcu.com/

# SBA Lender Status:

PLP: Preferred Lender Program.

**Non-Bank Lender:** Financial Institution that does not hold depository accounts.

SBA Express: Streamlined review process, lenders approved under this program to provide SBA guaranteed loans of \$350,000 or less.

Patriot Express: Lenders approved to provide SBA Patriot Express loans, which are SBA quaranteed loans of \$500,000 or less.

focusing primarily on veterans and members of the military community.

**EWCP**: Lenders approved to provide SBA Export Working Capital loans, which are SBA guaranteed loans of \$5.0 million or less, focusing primarily on businesses that are able to generate export sales and need additional working capital to support these sales.

**CDC:** Certified Development Corporation

Revised on 11/15/2013 2/19/2014 12:06 PM

www.sba.gov

**U.S. Small Business Administration**